(Caption of Case)  Application of Logical Telecom, Prepadi for a Certificate of Publi Necessity to Provide Resold Intr Telecommunications Services ar Regulation of its Interexchange Services	)  LP D/B/A LN  ic Convenience and astate Interexchange and for Alternative	DOCKET NUMBER: 2007	E COMMISSION CAROLINA
(Please type or print) Submitted by: John J. Pringle, Jr.		SC Bar Number: 11208	
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Columbia SC 29202		Email: jpringle@ellislawho	rne.com
NOTE: The cover sheet and information as required by law. This form is require be filled out completely.	ed for use by the Public Service Co	ommission of South Carolina for the	e purpose of docketing and must
☐ Other:  INDUSTRY (Check one)		peditiously  E OF ACTION (Check all th	at apply)
Electric	Affidavit	Letter	Request
☐ Electric/Gas	Agreement	Memorandum	Request for Certification
Electric/Telecommunications	Answer	X  Motion	Request for Investigation
Electric/Water	Appellate Review	Objection	Resale Agreement
Electric/Water/Telecom.	Application	Petition	Resale Amendment
Electric/Water/Sewer	Brief	Petition for Reconsideration	Reservation Letter
Gas	Certificate	Petition for Rulemaking	Response
Railroad	Comments	Petition for Rule to Show Cause	Response to Discovery
Sewer	Complaint	Petition to Intervene	Return to Petition
Telecommunications	Consent Order	Petition to Intervene Out of Time	Stipulation
Transportation	☐ Discovery	Prefiled Testimony	Subpoena
Water	Exhibit	Promotion	☐ Tariff
☐ Water/Sewer	Expedited Consideration	Proposed Order	Other:
Administrative Matter	☐ Interconnection Agreement	Protest	
Other:	☐ Interconnection Amendment		
	Late-Filed Exhibit	Report	
•	Print Form	Reset Form	

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# **ELLIS: LAWHORNE**

John J. Pringle, Jr.

Direct dial: 803/343-1270 jpringle@ellislawhorne.com

September 21, 2007

### FILED ELECTRONICALLY AND HAND-DELIVERY

The Honorable Charles L.A. Terreni Chief Clerk

**South Carolina Public Service Commission** 

Post Office Drawer 11649 Columbia, South Carolina 29211

RE:

Application of Logical Telecom, LP, D/B/A LN Prepaid for a Certificate

of Public Convenience and Necessity to Provide Resold Intrastate Interexchange Telecommunications Services and for Alternative

Regulation of its Interexchange Service Offerings

Docket No. 2007-\_\_\_-C, Our File No. 1350-11447

Dear Mr. Terreni:

Enclosed is the original and one (1) copy of the Motion for Protective Treatment and Basis for Filing Exhibit C as Trade Secret filed on behalf of Logical Telecom, LP in the above-referenced matter.

Please acknowledge your receipt of this document by file-stamping the copy of this letter enclosed, and returning it in the enclosed envelope.

If you have any questions or need additional information, please do not hesitate to contact me.

Very truly yours,

John J. Pringle, Jr.

JJP/cr

cc:

Office of Regulatory Staff Legal Department (via first-class mail service)

Mr. Raul Cardenas (via first-class mail service)

Thomas K. Crowe, Esquire (via first-class mail service)

**Enclosures** 

THIS DOCUMENT IS AN EXACT DUPLICATE OF THE E-FILED COPY SUBMITTED TO THE COMMISSION IN ACCORDANCE WITH ITS ELECTRONIC FILING INSTRUCTIONS.

#### **BEFORE**

#### THE PUBLIC SERVICE COMMISSION OF

#### SOUTH CAROLINA

**DOCKET NO. 2007-\_\_\_-C** 

Application	of Logical	Telecom,	L

IN RE:

D/B/A LN Prepaid for a Certificate of Public Convenience and Necessity to Provide Resold Intrastate Interexchange Telecommunications Services and for Alternative Regulation of its MOTION FOR PROTECTIVE
TREATMENT AND
BASIS FOR FILING EXHIBIT C AS TRADE
SECRET

Interexchange Service Offerings

Logical Telecom, LP, D/B/A LN Prepaid ("Logical" or "Applicant"), by counsel, and pursuant to S.C. Code Ann. § 39-8-10, *et seq.*, and S.C Code Ann. Regs 103-804(S)(2), hereby files this Motion for Protective Treatment ("Motion") in the above-captioned proceeding. By this Motion, Logical seeks protective treatment by the South Carolina Public Service Commission ("Commission") of certain commercially-sensitive financial information attached as Exhibit C, filed as Trade Secret to Logical's Application for Interexchange Telecommunications Services. Because this Motion is an inseparable part of Logical's Application, it is being filed concurrently therewith.

In support of this Motion, Applicant provides the following:

In support of its application, Logical respectfully submits as follows:

1. The legal name, address, telephone and fax number of the Applicant are:

Logical Telecom, LP d/b/a LN Prepaid 1920 South Main Street Suite 271

McAllen, TX 78503

Telephone: (214) 764-9393 Facsimile: (214) 764-9397 Toll Free: (800) 448-4306 2. All correspondence, notices, inquiries, and other communications regarding this Motion should be addressed to:

John J. Pringle Ellis, Lawhorne & Sims, P.A. 1501 Main Street, 5<sup>th</sup> Floor Columbia, SC 29202 Telephone: (803) 343-1270 Fax: (803) 799-8479 ipringle@ellislawhorne.com

with copies to:

Thomas K. Crowe, Esq. Law Offices of Thomas K. Crowe, P.C. 1250 24<sup>th</sup> Street, N.W., Suite 300 Washington, D.C. 20037 Telephone: (202) 263-3640

Facsimile: (202) 263-3641 E-mail: firm@tkcrowe.com

## I. Description of Confidential Information

The Application requires Logical to disclose evidence of its financial ability to provide service by submitting documentation of its financial resources. Pursuant to this requirement, Logical is submitting copies of its most recent financial statements. These documents contain highly confidential and strictly proprietary information, the public disclosure of which would result in direct, immediate and substantial harm to Logical's competitive position in South Carolina and in other states where Logical is currently doing business.

## II. Grounds for Claim of Confidentiality

The financial information submitted by Logical in Exhibit C of its Application fits squarely within the definition of a "trade secret" under the South Carolina Trade Secrets

Act. As a privately-held company, Logical's financial qualifications are not readily ascertainable. Logical currently has no legal obligation to prepare or submit projected financial statements, or to report any financial information to a public entity. Further, the unavailability of this information derives independent economic value for Logical because the disclosure of such information would harm Logical's ability to compete in the provision of advanced telecommunications services in South Carolina. Logical is not a public entity and its financial and business information is uniquely sensitive.

Logical takes considerable efforts to maintain the secrecy of the information contained in its financial statements. Financial information of this type is not publicly disseminated, and Logical takes reasonable steps to guard this information internally as well. Its disclosure is limited to Logical's senior officers, Logical's counsel and employees of the company who are directly involved with Logical's financial operations. Furthermore, when required to submit financial information to public authorities, all such information is clearly stamped "confidential" and is accompanied by formal requests to maintain the confidentiality of the information and to withhold it from public disclosure.

Logical clarifies that its request for protection applies only to the financial information contained in Exhibit C to the Application. Logical is not seeking protection of any type by means of this Motion for those reports Logical will be required to file with the Office of Regulatory Staff ("ORS") should the relief sought in the Application be granted: the Annual Report Form, Gross Receipts Report, or the Universal Service Fund Worksheet.

<sup>&</sup>lt;sup>1</sup> A "trade secret" is defined in S.C. Code § 39-8-20(5)(a) as information that "(i) derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by the public…and (ii) is the subject of efforts that are reasonable under the circumstances to maintain its secrecy."

III. Conclusion

The financial information included in support of Logical's Application, for which

confidential treatment is requested, is both proprietary and competitively sensitive.

Logical would suffer substantial direct harm if such information is made publicly

available. The harm that would result from public disclosure of Logical's financial

information is real and not speculative. Moreover, to date, no other jurisdiction has

required Logical to make its financial information publicly available. For the foregoing

reasons, the financial information included in Exhibit C should be protected from public

disclosure by the Commission.

WHEREFORE, Logical respectfully requests that the information contained in

Exhibit C of Logical's Application for a Certificate of Public Convenience and Necessity

be ruled exempt from public disclosure and provided confidential treatment in

accordance with S.C. Code Ann. § 39-8-10, et seq.

Respectfully submitted,

LOGICAL TELECOM, LP

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Attorneys for Applicant

Dated: September 21, 2007

Columbia, South Carolina

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